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Gautam Kumar

Manager

SIDBI, PIA Bhavan, 1st Cross, 1st Stage,

Peenya Industrial Area, Bangalore-560058, India

+91-9845499330,gautamkumar@sify.com

Admissions Director

Indian School of Business
Hyderabad

Dear Sir

# This letter is to express my interest in discussing the opportunity to study available with your prestigious School. The opportunities presented in this listing are very appealing, and I believe that my experience and education will make me a competitive candidate for this.

# The key strengths that I possess for success in the school include, but are not limited to, the following:

* Ability to formulate strategy for Financial Business Development.
* Ability to understand the business position of a client through comparison of Financial Statements Analysis vis-à-vis operations
* Strong communication skills.
* Eagerness to learn new things and ability to rise to the occasion.

As a person who earned a Masters in Agriculture (Extension Education), from Rajendra Agricultural University, Pusa, India, (which is one of the oldest and most prestigious Institutes of Agricultural Education in India); I had a unique opportunity to look at development banking from a perspective different than that of mere study of financial statements and accounts could provide. I have worked in two companies so far. Both are in Public Sector and I was selected to serve in them through a rigorous process of two stage national level competitions having written test and personal interview. Over the years, I have tried to learn and assume the leadership role wherever given an opportunity. Please see my resume for additional information on my experience.

I come from a rural background from hinterlands of India (Bihar) which is relatively behind in socio-economic development. I am a son of a marginal farmer and have dependent parents and siblings. As such, I did not have opportunity to delve into formal Business Education. However, evolution is the law of the nature and abiding by the same, I constantly try to evolve my skills through informal education and daily experiences in pursuit of professional excellence. However, I have also understood since long, the importance of formal education in these matters. In view of the same, I have done the prestigious CAIIB certificate of IIBF, Diploma in Micro Finance and Certificate in SME Financing. I am currently pursuing Chartered Financial Analyst (CFA) certification from ICFAI and have completed 1st year.

You will find me to be well-read, well-spoken, experienced, energetic, confident, and personable, the type of person on whom your customers will rely. I also have a wide breadth of experience of the type that gives you the versatility to place me in a number of contexts with confidence that the level of excellence you expect will be met. I hope that you'll find my experience and interests intriguing enough to warrant a positive consideration, as I am confident that I could provide value to you and your customers as a member of your team.

Thank you for your time and consideration. I look forward to speaking with you about this academic opportunity, which will lead to a challenging and rewarding career.

Sincerely,

 Gautam Kumar